

BIRCH EQUIPMENT

Anacortes Bellingham Mt. Vernon Sitka
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Spring 2009 Fleet Updates

More Than Just A Rental Store

TCM & Manitou Forklift Dealer

Birch Equipment is the new Northwest Washington and Southeast Alaska dealer for the TCM line of industrial forklifts and Manitou rough terrain, straight mast forklifts. These are in addition to the Gehl reach forklift (and skidsteer) line that Birch has represented since 2003.

TCM forklifts offer both engine driven and electric forklifts from 3,000 lbs to 35,000 lbs in a variety of configurations. Birch has already added a variety of units to the rental fleet to allow customers to try out the machines prior to purchase.

Manitou offers a line of straight mast, rough terrain forklifts from 6,000 lbs to 10,000 lbs with many options and configurations available.

A wide range of attachments are available with any of the forklifts that Birch sells from a variety of sources, including Cascade and CE Attachments. Popular attachments include side shifters, fork positioners, rotators, carton clamps, and dozens of industry specialized attachments (for efficiently moving products like barrels, paper rolls, bins, bulk goods (those not on pallets) to name a few.

Contact us for RPO (Rent to Purchase Options), Leasing and Maintenance contract information.

Other manufacturers that Birch is a dealer / distributor for include:

- **Bomag** - compaction equipment
- **Billy Goat** - high weed mowers & yard vacuums
- **Clemco** - sand blasting equipment
- **CS Unitec** - pneumatic tools
- **EDCO** - concrete saws, tile & brick saws, concrete grinders
- **Gar-Bro** - concrete buckets
- **Gehl** - reach forklifts & skidsteer loaders
- **Genie** - aerial equipment
- **Granite Scaffold** - scaffolding
- **Green Bull Inc** - ladders
- **Guardian Fall Protection** - safety vests, harnesses, lanyards
- **Lincoln** - diesel & electric welders; fume extraction products
- **Mathey Dearman** - pipe bevellers
- **MK Diamond** - concrete saws, tile & brick saws
- **Miller** - diesel & electric welders
- **MultiQuip** - pumps, generators, welders, lighting, compaction
- **Norton** - abrasives
- **Seymour** - spray paint, primers, upside down paint
- **Star Diamond** - diamond blades, core drill bits, grinding wheels
- **Titan** - airless paint sprayers

***All retail items & consumables are available by the single unit, case, pallet, or truckload.



Incoming Fleet...



Manitou Fork Lifts:

- Straight Mast Rough Terrain
- 6,000 lb - 10,000 lb capacity
- With or without cab
- Wide range of attachments
- Low clearance



TCM Fork Lifts:

- Industrial / Warehouse style
- Electric & Engine Driven
- 3,000 lb - 8,000 lb capacity
- Wide range of attachments
- Maximum fork tip visibility

Retail Specials...



Pallet Jacks:

- High quality 5000# capacity with 48" forks
- Durable powder coat finish
- 2-1/2" lowered height for smaller pallets.



Construction Gear for Everyone:

- Ride-on backhoes & excavators
- Tractors with dump trailers
- Water trailers
- Kids hard hats, tool belts, wheelbarrows, bathtub toys, 'Ugli' brand dolls and more!

2nd Quarter Equipment Sales

used prices good through 06/30/09 or while supplies last

• KX 121-2 Excavators	\$23,500
• 13 HP Concrete Saws	\$ 499
• 20 HP Concrete Saws	\$ 899
• 46" Power Trowels	\$ 999
• 2.4 Vibrator Motors	\$ 149
• 3.2 Vibrator Motors	\$ 199
• 18' Material Hoists	\$ 595
• Elec Laser Levels	\$ 699
• 4000PSI Pressure Washers	\$ 649
• 250Amp Lincoln Welders	\$ 1,500
• Wirefeed Welders	\$ 359
• 300Amp Rediarc Welders	\$ 1,595
• 14" Demo Saws	\$ 479
• Chipping Hammers	\$ 199
• 90# Air Breakers	\$ 499

For more equipment info go to www.birchequipment.com.

Birch Employee Placed in the Top 8% in Seattle... Last month 1500 firefighters from 244 departments across the United States competed in the 18th Annual Scott Firefighter Stairclimb. This unique race is up 69 flights of stairs, 1,311 steps and a 788' vertical elevation, to reach the observation deck at the top of the Columbia Center in downtown Seattle. Keep in mind that this is done in full combat gear & self-contained breathing apparatus (SCBA). The race is the largest individual firefighter competition in the world.



Birch employee, *Nick Goodman*, took 121st place overall and finished in 1st place out of Whatcom County Firefighters. Nick has been a Firefighter in Fire District #8/Marietta for over 2 years, and has competed in the stair climb for the past 2 years. Nick is also a member of Western Crew and can often be seen skulling on Lake Samish in the wee hours of the morning. The event raised \$640,000 in support of Leukemia & Lymphoma.

Green Initiatives - Pulse-Tech Battery System

Birch Equipment has been successfully utilizing the Pulse Tech Battery Recovery System to refurbish "dead" batteries for over 4 years. The Pulse Tech system pulsates a DC current into a battery to desulfate the lead plates increasing battery service life 3x longer. This technology helps reduce the large number of batteries dumped in landfills every year by extending the life cycle of the batteries dramatically. Batteries for our equipment range from \$30 - \$160 each.

In the past 6 months Birch has:

- Saved approximately \$6000 in battery costs.
- Kept over 200 batteries out of the landfills.

Other ways Birch is reducing our carbon footprint :

- 100% paper & cardboard recycling
- Recycled scrap wood, metal, brass & aluminum
- Zero hazardous waste program
- Tire life increases 300-400% as a result of switching from biased casings to all radial casing
- Multiple deliveries on 1 load program
- Low houred fleet & regularly scheduled maintenance
- Emergency spill plans at all locations & all delivery trucks are equipped with spill kits & action plans.

Find out more about Pulse-Tech contact info@birchequipment.com

DO-IT-YOURSELF! [with a little help]

1. Laying a new Patio?

Compactors: for ground preparation and paver settling.

Concrete Mixing and Pouring Tools: A full line of mixing, framing & finishing tools.

2. Sprinkler System?

Trenchers: Walk-Behind or mounted on a Skidsteer or Dingo.

Mini Excavators: Powerful Kubota Excavators that can fit through garden gates.

Pipe-cutters & threaders: For sizing & connecting your pipe.

3. Color Makeover?

Paint sprayers: Paint quickly with our professional airless paint sprayers.

Ladders: Step Ladders up to 14' & extension ladders to 40'.

Scaffolding: See one of our helpful customer service reps to build you a scaffolding package that can reach any height.

Boomlifts & Scissorlifts: Painting more than one story?

Birch has towable & self-propelled boomlifts, and electric & rough terrain scissorlifts to help you get your house painted quickly.

4. Lawn Maintenance?

Aerators: Make sure the fertilizer can do its job by using an aerator - allows water and nutrients can get right down to the roots.

Sod Cutters: Make room for a path, sidewalk, garden or flower bed with an 18" wide sod cutter.

Thatchers: Get rid of your dead grass quick.

Lawn Rollers: Easy to transport & use --- fill with water & roll, also has ability to attach to small ride-on lawn mower.

5. Garden Prep?

Tillers: Try our powerhouse rear tine tillers - you'll get your job done in half the time! Just a small raised bed? Use a power head with tiller attachment.

Stump Grinders: Tired of looking at or decorating over that old stump? We've got the machine to do the job!

Tools: Shovels, hoes, wheelbarrows, hedge trimmers, leaf blowers, rakes, garden gloves, safety/sunglasses & more for your convenience!

6. Unruly Weeds?

Weed Eaters: String attachment for normal weeds & blades for those stubborn ones.

High Weed Mowers: Cut tall grass down to size.

7. Spring Cleaning?

Carpet Cleaners: Upholstery attachments & a full line of cleaning solutions are available.

Pressure Washers: Electric & Gas Powered cold pressure washers up to 4,000 psi. Trailer mounted, gas, hot pressure washers up to 3,000 psi.



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Everything For Home & Garden Care

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Mt Vernon

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