



Anacortes Bellingham Mt. Vernon Sitka
 8876 S. March Point Rd. 1619 Kentucky Street 2609 Old Hwy. 99 S. 210 Jarvis St.
 360-293-7788 360-734-5717 360-428-7788 907-747-5315



May Fleet Update

More Than Just A Rental Store

Rent a Dingo at Birch for a chance to win up to \$500!

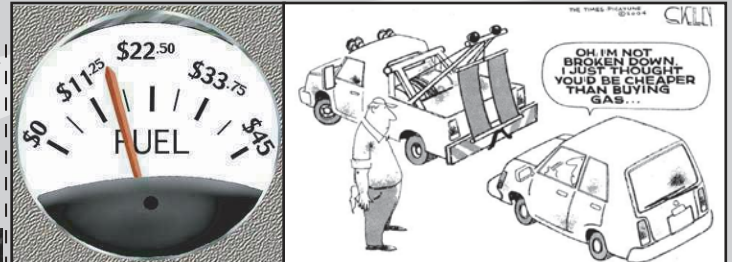
Rent a Dingo...re-do your yard...record your results...and be reimbursed up to \$500 of your Dingo rental, or win a free Toro mower if your project is chosen as the winning makeover. Send photos to marketing@birchequipment.com or mail them to "See the difference a Dingo makes Contest", Birch Equipment, Attn: Marketing Dept, PO Box 30918, Bellingham Wa 98228-2918 *One person plus one Dingo equals one very productive weekend! Contest sponsored by Toro Dingo ends August 10, 2008.*



- 3 easy to use controls
- Easy for all skill levels
- Over 36 Dingo attachments, including auger, cultivator, trencher & concrete mixers!
- Walk behind operator position
- 360 degrees visibility
- Outstanding operator mobility

For more info. visit www.birchequipment.com/news_item.aspx. To read more about the dingo, visit our website and read our handling guide at: www.birchequipment.com under Rental Equipment.

Have Trucks? ...So Do We



We feel your pain...Birch has over 65 diesel trucks & pick ups in our fleet, with rising fuel costs, trucks left idling can be a huge waste. Do you know how much fuel is wasted every time a truck is left idling? According to Seattle Business Monthly's April 2008 issue, the EPA estimates one billion gallons of fuel is wasted each year by idling trucks.

Keep fuel costs down with some of these tips:

- **Use Cruise Control** - keeping a constant speed will reduce gas consumption
 - **Properly inflated Tires** - improves gas mileage as much as 3.3%
 - **Remove Excess Weight** - an extra 100lbs can reduce mpg by 2%
 - **Drive Smart** - speeding, rapid acceleration & braking reduce mpg up to 33%
 - **Keep Your Engine Tuned** - fixing serious problems can improve mpg by 44%
 - **Roll the Windows Down** - air conditioning is a gas guzzler
- Thanks to Birch's Shop Manager, Bruce Miner, for staying ahead of the curve for years educating our drivers about truck idling. If the opportunity arises, ask him about his teaching techniques!

To find the cheapest gas prices in town visit:

www.birchequipment.com/news_item.aspx



Second Quarter Specials



Ingersoll Rand Light Tower
Starting at: **\$3,850**



BRAND NEW!
Manual Forklift Pallet
\$329



With Trailer \$1,599
Hot Water Pressure Washers
Starting at: **\$1,199**



John Deere 310 Backhoe
Starting at **\$28,450**



185 CFM Air Compressors
Starting at **\$6,399**



Lincoln 400 Amp Welder
Starting at: **\$1,999**



REDIARC 300 Amp Welder
Starting at **\$3,000**

To see more of our specials go to : www.birchequipment.com

Mid Week Special

Monday - Wednesday

Rent any Home Improvement Equipment after work and bring it back by 8 a.m. the next day for...

Half Day Rental Price

Birch's Bocce Ball Round Up

Great job to our Birch team who went all the way to grade 8 by winning 4 games in the Boccemon tournament last weekend. The team, consisting of Birch's Randy Schibret (BBQing), Aaron Monds, Jeff Melly, Tom and Romeo Ciarlo were all smiles after beating a team of 6 and 7 year olds to claim their victory....*great sportsmanship guys!*

Right: Randy Schibret, Birch's master chef!
 Far right: Aaron Monds of Birch Equipment enjoying some friendly competition with Barkley's team.



Crew News ...movin' up!

Aaron Monds - Lead Yard Rep - Bellingham

"Aaron naturally gets along with everyone, he leads by example & is always willing to do whatever is needed to get the job done. Aaron has learned a lot in a short amount of time and this position will be a natural fit for him."

-Jordan Mellich, Bellingham Store Mgr.



Incoming Fleet

Cross between a Scissorlift & Scaffolding
Power Snappy - First Purchaser on Westcoast

- Powered Scaffolding for maximum job safety
- Joystick operation has soft start/stop
- Hub motors automatically brake when unit not moving
- Controls have built in error lights
- Working heights up to 12'
- Hub motor brakes can be released for manual pushing
- Disconnecting joystick while not in use
- Adjustable speed control with joystick
- Platform heights 24"-60"
- Stabilizing rails run along entire unit
- Battery charger attaches to wiring harness & plugs into 120v outlet



NEW TO OUR FLEET!



To get more info. on the Power Snappy visit our website at: www.birchequipment.com

Genie Z80 Boom Lift

- 86 ft (26.38 m) working height
- 60 ft (18.28 m) outreach
- 29 ft (8.83 m) up and over clearance
- 6 ft (1.83 m) jib boom with 128° range of motion
- 8 ft (2.44 m) steel platform
- 500 lb. (227 kg) lift capacity
- 360° continuous turntable rotation



Pallet Jack

- High quality 5000# capacity pallet jack with durable powder coat finish
- 48" forks
- 2 - 1/2" lowered height for smaller opening pallets



Multipurpose Scaffolding

- Industrial professional quality
- Includes: 2 frames, 2 braces, 1 plank, 4 casters
- 500 # capacity
- Stackable



\$199.00 per section

Dirty Jobs Host Mike Rowe @ ConExpo



Here we go again, rubbing shoulders with the stars. So what is Mike Rowe's dirtiest job? We think it's signing Bruce Miner's socks.



Golf Tips from the Pros

- Step 1:** Find an appropriate position in your coworker's office
- Step 2:** Visualize a target plan
- Step 3:** Set up your feet and look down
- Step 4:** Square your hips and look at your coworker
- Step 5:** Straighten your back and pretend to take an interest in what your coworker is saying



Golf Tips courtesy of "Undercover Golf" by Joe Borgenicht with R.D. Robinson

Bellingham's Best Source for Construction Toys

