

# BIRCH EQUIPMENT

**Anacortes Bellingham Mt. Vernon Sitka**  
 8876 S. March Point Rd. 1619 Kentucky Street 2609 Old Hwy. 99 S. 210 Jarvis St.  
 360-293-7788 360-734-5717 360-428-7788 907-747-5315



## December 2008 Fleet Updates

More Than Just A Rental Store

### Community Focus -



#### Birch is a Toys for Tots Drop Off Point ...

Toys can be dropped at Birch until December 22nd. Every year Birch stores serve as drop off points for the Marine Corps Toys for Tots fundraiser. The mission of the U.S. Marine Corps Reserve Toys for Tots Program is to collect new unwrapped toys during October, November and December each year and distribute to children in the community.

This will be Birch's 11th year as a drop off point. 'Tis the season for giving - you can help us pass the 2,000 mark!

Swing by any Birch store, grab a fresh cup of coffee and drop a new unwrapped toy in the toys for tots bins. Short on time? Birch has a variety of toys for kids of all ages.

**Want to help with the toy distribution?** Let us know and we'll get you scheduled. Dates and times to choose from are:

- Dec. 20, 21 - 9am to 6pm
- Dec. 22 - 9am to 5pm

Email [marketing@birchequipment.com](mailto:marketing@birchequipment.com) or call 360-734-5744 ext 107.

**Happy Holidays...**  
**Look Forward To Working With You In 2009!**



Stumped on what to get the Do-It-Yourselfer or Equipment Lover on your list?

Pick up a Birch gift certificate at any Birch location. Purchase a gift certificate valued at \$50 or more and Birch will throw in a free t-shirt or hat.

Come in and see our new retail items. We have great gift ideas and just what your little equipment lover wants.

Check out our website: [www.birchequipment.com](http://www.birchequipment.com)

### Incoming Fleet -

Birch has a few truck loads of Big Air & Skyjack Scissorlifts arriving this week.

#### Ingersoll Rand Air Compressors

- 1600 CFM
- 150PSI rated output pressure
- Instrument Quality
- Fast Track

#### Skyjack Scissorlifts 3219 - 3226

- 25' - 32' Working Height
- Drivable at Full Height
- 32" Overall Width
- 70" - 91.5" Overall Length
- 64.5" - 70.6" Stowed Height
- 550lb (3219) - 500lb (3226) Capacity
- 25% Gradeability
- Solid Rubber, Non-Marking Tires
- Dual Holding Brakes
- Tilt Alarm with Drive & Lift Cut-Out



**Bring on the Storms...with 24 hour on-call service Birch has what you need, when you need it most - right now!**

- Heaters - indirect, propane, kerosene, electric
- Dehumidifiers
- Blowers & Fans
- Pumps - from 1" submersible to 6" towable
- Generators - portable gas & towable diesel
- Light Towers & Light Stands

Call any store, anytime...we're available 24 hrs!

For more info go to [www.birchequipment.com](http://www.birchequipment.com)



## Fourth Quarter Specials

used prices good through 12/31/2008 or while supplies last



**3" Diaphragm Pump**  
Starting at \$495



**120 Dri-Eaz Dehumidifiers**  
Starting at \$549



**180K Indirect Heater**  
Starting at \$1,295



**2.4 Vibrator Motors**  
Starting at \$195



**2" Gas Trash Pump**  
Starting at \$299



**Turbo Dryers**  
Starting at \$149



**Plate Compactors**  
Starting at \$1099



**60# Electric Breakers**  
Starting at \$699

• 46" Power Trowels	<b>\$1,299</b>	• 10/15 Gal Vacuums	<b>\$ 49</b>
• Plate Compactors	<b>\$ 999</b>	• Turbo Dryers	<b>\$ 149</b>
• 20" Box Fans	<b>\$ 19</b>	• Kerosene Heaters 110,000 BTU	<b>\$ 199</b>
• 3.2 Vibrator Motors	<b>\$ 249</b>	• Kerosene Heaters 350,000 BTU	<b>\$ 749</b>
• 4" Electrical Grinders	<b>\$ 59</b>	• Tripod Light Stands	<b>\$ 29</b>
• Carpet Extractors	<b>\$ 395</b>	• Texture Guns	<b>\$ 69</b>
• Floor Edgers	<b>\$ 895</b>	• 2" Electric Diaphragm Pumps	<b>\$ 299</b>
• 2" High Pressure Pumps	<b>\$ 249</b>	• 3" Gas Trash Pumps	<b>\$ 399</b>

**Did you make our '09 calendar?** Distribution of the Birch 2009 calendars began earlier this month. If you haven't received one, or would like additional copies, drop by any Birch location. We have a few different styles to choose from - dry erase, year-at-a-glance, contractors' monthly, & dashboard stick on. One of our favorite things about creating our annual calendar is being able to put our customers in it! You do such neat things with our equipment --- we want to show it off. Email your pictures to [marketing@birchequipment.com](mailto:marketing@birchequipment.com) to get in the 2010 calendar.



## Birch continues to grow ...

Operating differently than most, Birch is hiring while many industries are facing lay-offs & shut-downs. Thank you to all of you ... our great customers, for keeping us busy!

Birch dedicates approximately 4000 hours per year to training (in-house & vendor assisted) all employees. Here are our latest new hires:

- Dan Backman** - Mechanic - Shop
- Jennifer Pfeiffer** - A/P - Corporate
- Sam Schmidt** - Yard Rep - Anacortes
- Ryan Miller** - Inside Sales - Mt Vernon
- Skyler Mogensen** - Yard Rep - Mt Vernon



Kinoah Mitchell - 2008 JBR Honoree

The Birch team made up of employees, friends, customers & family members, raised close to \$2000 for this year's Jingle Bell Walk/Run. The JBR Honoree for 2008, Kinoah Mitchell, is the young son of Birch's Anacortes facility manager, Stephen Mitchell and wife, Morgan Mitchell. Birch has been a Gold level sponsor for the past several years. If you missed the event, you are still able to make a donation online at:

[www.bellinghamjbr.kintera.org](http://www.bellinghamjbr.kintera.org)

**Bellingham boy gives smiling face to Jingle Bell Run**  
By ZOE FRALEY - The Bellingham Herald

**BELLINGHAM** - All toddlers have their stumbles, but for Kinoah Mitchell, walking was a daily struggle. He limped and lost his balance. Even getting out of bed was a challenge.

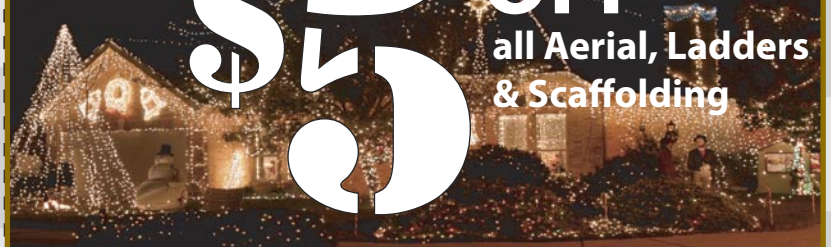
"We knew something was wrong, but it was so hard to get a diagnosis," said his mother, Morgan Mitchell. "We were going to the doctor once a week. They were doing X-rays, ultrasounds, bone scans. It was a nightmare."

It wasn't until the Bellingham family was referred to Seattle Children's hospital that the Mitchells learned their son had juvenile rheumatoid arthritis. He was not even 2 years old.

[Read More...](#)

Need help putting up or taking down lights?

**\$5 OFF**  
all Aerial, Ladders  
& Scaffolding



Good Through 01/31/2009

## Train-the-Trainer Classes

with factory trained & certified representatives from

**GEHL** and **Genie**

Equipment operator training is available for Genie boomlifts & scissorlifts, and Gehl forklifts & skidsteers, instructed by certified Birch staff. The training combines classroom training with extensive hands on equipment training.

All classes begin at 9:00 am and run approximately four hours. There are 12 spots per class with a minimum of 8 attendees.

Schedule of upcoming classes:

Genie -	Gehl -
01/07/09 - Whatcom County	12/24/08 - Whatcom County
01/21/09 - Skagit County	01/14/09 - Skagit County
02/04/09 - Whatcom County	01/21/09 - Whatcom County

Contact any store or email: [info@birchequipment.com](mailto:info@birchequipment.com) to reserve your spot. To check the schedule for future classes or for more information, go to: [www.birchequipment.com/trainthetrainer](http://www.birchequipment.com/trainthetrainer)