

# NOVEMBER 2009 TRAINING

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																						
1 Daylight Savings	2	3	4	5 Concrete Saws 10:00 Whatcom County 1:00 Skagit County	6	7																																																																																						
8	9	10	11 Veterans Day	12 Dehumidifiers & Fans 10:00 Whatcom County 1:00 Skagit County	13	14																																																																																						
15	16	17	18 Gehl Train-the-Trainer 9:00 Whatcom County Genie Train-the-Trainer 9:00 Skagit County	19 Boom Trucks 10:00 Whatcom County 1:00 Skagit County	20	21																																																																																						
22	23	24	25	26 Thanksgiving	27	28																																																																																						
29	30																																																																																											
		<b>October 2009</b> <table border="1"> <thead> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>Th</th> <th>F</th> <th>Sa</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td></td> <td>1</td> <td>2</td> <td>3</td> </tr> <tr> <td>4</td> <td>5</td> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> </tr> <tr> <td>11</td> <td>12</td> <td>13</td> <td>14</td> <td>15</td> <td>16</td> <td>17</td> </tr> <tr> <td>18</td> <td>19</td> <td>20</td> <td>21</td> <td>22</td> <td>23</td> <td>24</td> </tr> <tr> <td>25</td> <td>26</td> <td>27</td> <td>28</td> <td>29</td> <td>30</td> <td>31</td> </tr> </tbody> </table>			S	M	T	W	Th	F	Sa					1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	<b>December 2009</b> <table border="1"> <thead> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>Th</th> <th>F</th> <th>Sa</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td>1</td> <td>2</td> <td>3</td> <td>4</td> <td>5</td> </tr> <tr> <td>6</td> <td>7</td> <td>8</td> <td>9</td> <td>10</td> <td>11</td> <td>12</td> </tr> <tr> <td>13</td> <td>14</td> <td>15</td> <td>16</td> <td>17</td> <td>18</td> <td>19</td> </tr> <tr> <td>20</td> <td>21</td> <td>22</td> <td>23</td> <td>24</td> <td>25</td> <td>26</td> </tr> <tr> <td>27</td> <td>28</td> <td>29</td> <td>30</td> <td>31</td> <td></td> <td></td> </tr> </tbody> </table>		S	M	T	W	Th	F	Sa			1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31			 <p><b>BIRCH EQUIPMENT</b></p> <p><i>More Than Just A Rental Store</i></p>	
S	M	T	W	Th	F	Sa																																																																																						
				1	2	3																																																																																						
4	5	6	7	8	9	10																																																																																						
11	12	13	14	15	16	17																																																																																						
18	19	20	21	22	23	24																																																																																						
25	26	27	28	29	30	31																																																																																						
S	M	T	W	Th	F	Sa																																																																																						
		1	2	3	4	5																																																																																						
6	7	8	9	10	11	12																																																																																						
13	14	15	16	17	18	19																																																																																						
20	21	22	23	24	25	26																																																																																						
27	28	29	30	31																																																																																								

# DECEMBER 2009 TRAINING

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday																																																																																											
		1	2	5 Scissor Lifts, Genie 10:00 Whatcom County 1:00 Skagit County	4	5																																																																																											
6	7	8	9	12 Air compressors > 100 CFM 10:00 Whatcom County 1:00 Skagit County	11	12																																																																																											
13	14	15	16 Genie Train-the-Trainer 9:00 Whatcom County Gehl Train-the-Trainer 9:00 Skagit County	19 Welders, Electric 10:00 Whatcom County 1:00 Skagit County	18	19																																																																																											
20	21	22	23	24 Christmas Eve Industrial Tools/Vans 10:00 Whatcom County	25 Christmas Day	26																																																																																											
27	28	29	30	31 New Year's Eve Industrial Tools/Vans 10:00 Skagit County																																																																																													
		<b>November 2009</b> <table border="1"> <thead> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>Th</th> <th>F</th> <th>Sa</th> </tr> </thead> <tbody> <tr><td>1</td><td>2</td><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td></tr> <tr><td>8</td><td>9</td><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td></tr> <tr><td>15</td><td>16</td><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td></tr> <tr><td>22</td><td>23</td><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td></tr> <tr><td>29</td><td>30</td><td></td><td></td><td></td><td></td><td></td></tr> </tbody> </table>		S	M	T	W	Th	F	Sa	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30						<b>January 2010</b> <table border="1"> <thead> <tr> <th>S</th> <th>M</th> <th>T</th> <th>W</th> <th>Th</th> <th>F</th> <th>Sa</th> </tr> </thead> <tbody> <tr><td></td><td></td><td></td><td></td><td></td><td>1</td><td>2</td></tr> <tr><td>3</td><td>4</td><td>5</td><td>6</td><td>7</td><td>8</td><td>9</td></tr> <tr><td>10</td><td>11</td><td>12</td><td>13</td><td>14</td><td>15</td><td>16</td></tr> <tr><td>17</td><td>18</td><td>19</td><td>20</td><td>21</td><td>22</td><td>23</td></tr> <tr><td>24</td><td>25</td><td>26</td><td>27</td><td>28</td><td>29</td><td>30</td></tr> <tr><td>31</td><td></td><td></td><td></td><td></td><td></td><td></td></tr> </tbody> </table>		S	M	T	W	Th	F	Sa						1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31							
S	M	T	W	Th	F	Sa																																																																																											
1	2	3	4	5	6	7																																																																																											
8	9	10	11	12	13	14																																																																																											
15	16	17	18	19	20	21																																																																																											
22	23	24	25	26	27	28																																																																																											
29	30																																																																																																
S	M	T	W	Th	F	Sa																																																																																											
					1	2																																																																																											
3	4	5	6	7	8	9																																																																																											
10	11	12	13	14	15	16																																																																																											
17	18	19	20	21	22	23																																																																																											
24	25	26	27	28	29	30																																																																																											
31																																																																																																	

<b>Marketing Month</b>	<b>Training Month</b>	<b>Equipment Focus</b>	<b>Dept</b>
February	January	Floor Sanders, Saws, Vacuums	92
January	January	Hoists, Chain, Material	160
February	January	Industrial Forklifts	160
April	January	Scissor Lifts, Skyjack	20
March	February	Dingo's, Attachments, & Trenchers	70
March	February	Chippers	140
March	February	Cranes	160
March	February	Surveying	230
April	March	Concrete Mixing & Demo	60
April	March	Skidsteers & Attachments	70
April	March	Mowers & Weeders	140
April	March	Reach Forklifts	160
May	April	Excavators, Mini	70
May	April	Scaffolding	130
May	April	Lawn Care	140
	April	Breakers, Air & Electric	30
May	April	BBQ's & Tents	175
June	May	Concrete Finishing & Surfacing	60
June	May	Excavators, Large	70
June	May	Tractors & Attachments	70
June	May	Painting & Texturing	170
July	June	Booms, Genie, Tow Behind	20
July	June	Dozers	70
July	June	RT Straight Mast Forklifts	160
July	June	Pressure Washers	190
August	July	Concrete Drills	60
April	July	Compaction, Rammers & Plates	50
August	July	Log Splitters	140
August	July	Water Trailers & Brush Fans	240
	July	Bevellers, Pipe Plugs	180
September	August	Booms, Genie, Z & S	20
September	August	Backhoe's	70
September	August	Welders, Diesel	100
September	August	Lighting	150
October	September	Threaders	180
June	September	Compaction, Ride-On	50
May	September	Generators, <13 KW	100
October	September	Pumps & Accessories	200
November	October	Generators, >25 KVA	100
November	October	Heaters	110
	October	Carpet Cleaners, Floor Buffers	92
November	October	Ladders/Planks	130
December	October	Air Compressors < 100 CFM	30
December	November	Concrete Saws	60
December	November	Dehumidifiers & Fans	110
December	November	Boom Trucks	160
January	December	Scissor Lifts, Genie	20
January	December	Air Compressors > 100 CFM	30
January	December	Welders, Electric	100
January	December	Industrail Tools & Vans	120